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# Take Advantage of Green Bank Technical Assistance and Financing Programs

Presented By:

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Montgomery County Green Bank



## Montgomery County Energy Summit



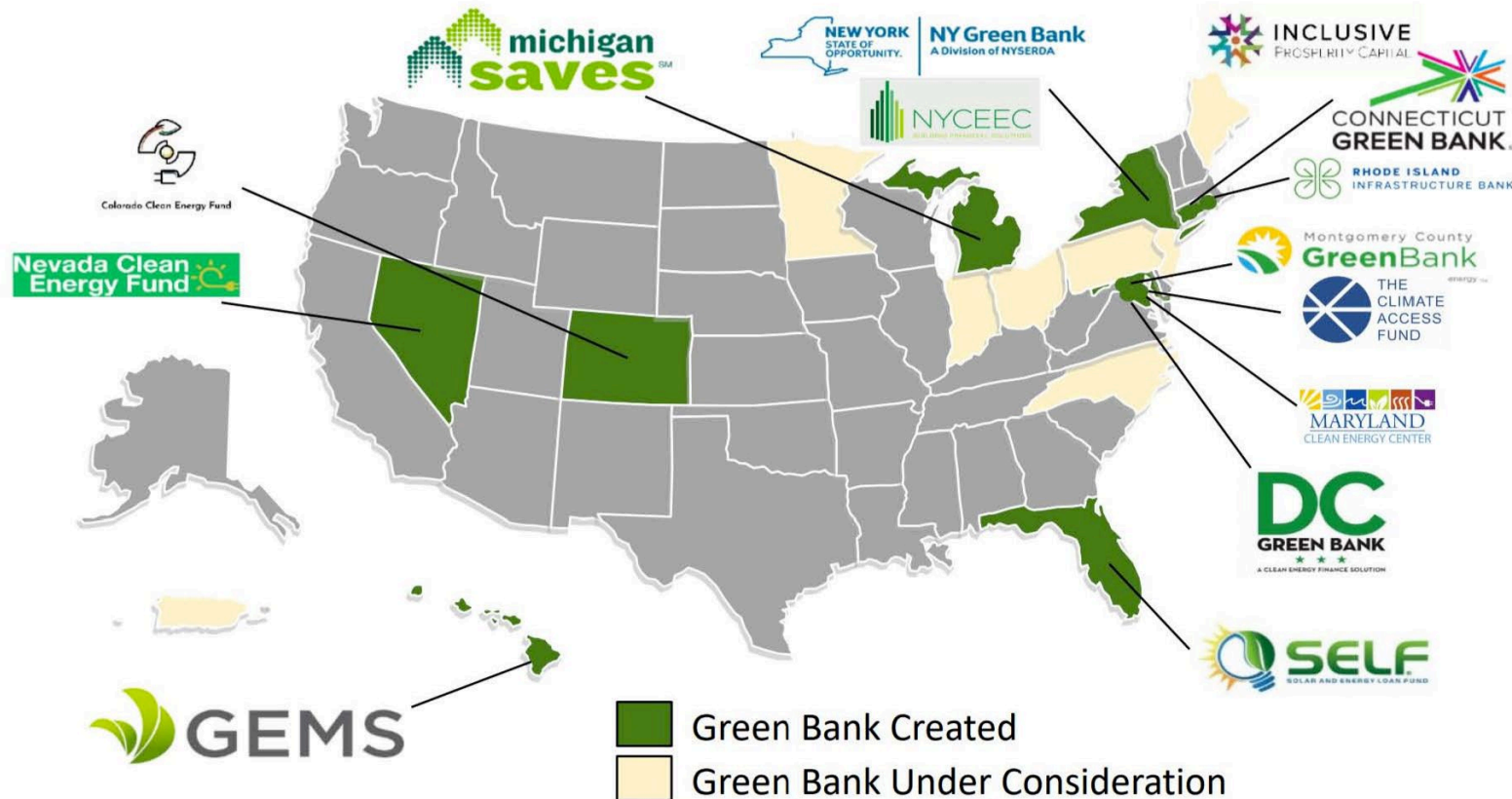
# Agenda

- About Montgomery County Green Bank
- Technical Assistance Program (TAP)
- Financing Programs
- Q&A



# What are Green Banks?

Green Banks are mission-driven institutions that use innovative financing to accelerate the transition to clean energy and fight climate change.

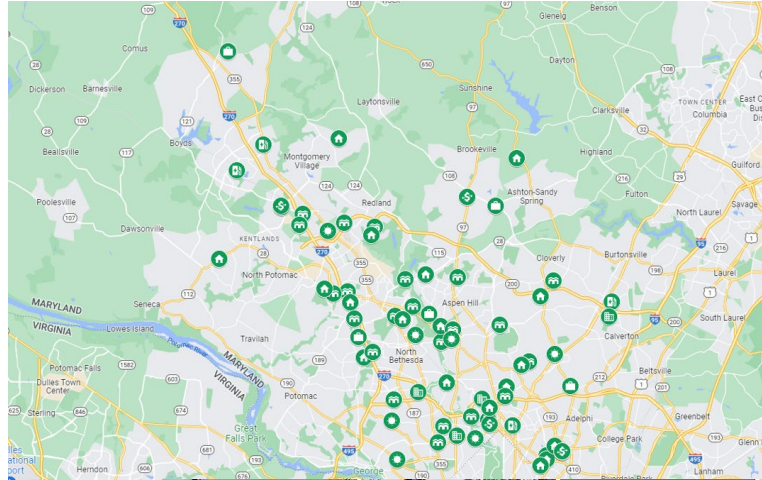


# About the Montgomery County Green Bank

- ❑ Structure: Chartered by Montgomery County. Independent, 501(c)3 non-profit corporation. 15-member board.
- ❑ Initial Equity: \$18 million in capital from Pepco-Exelon merger settlement funds.
- ❑ Recurring Equity: County provides 10% of Energy Tax Receipts (effective FY23).
- ❑ Purpose: Accelerate investment in energy efficiency, renewable energy, and resiliency in the county by partnering with the private sector.
- ❑ Focus: Build a more diverse, equitable, inclusive, prosperous, resilient, sustainable, and healthy community.
- ❑ Alignment: Support Montgomery County's goal to reduce its greenhouse gas emissions to 0% by 2035.
- ❑ Target: Leverage investment to attract private capital at target 4:1



# Green Bank Impacts



**\$73.5M**

in Closed Clean Energy Project Value

**11,256**

Metric Tons in Annual Greenhouse Gas Reductions

**2,043**

Households Supported

**1,647**

Low & Moderate Income Households Benefitting

**6,776**

kW of Solar Array Installed

**1,792**

Multifamily Homes Supported

**476**

Jobs Created



# Technical Assistance Program

- **Purpose:** Develop “business case” for energy upgrades on your commercial property
- **Eligible Property Types:** Commercial, industrial, multi-family, non-profit
- **Eligible Study Types:** ASHRAE Level I-III audits, targeted analyses (e.g., benchmarking, HVAC retrofit), feasibility studies (e.g., solar PV, EV chargers, electrification, climate resiliency), owner’s representation, and more!

**COMMERCIAL PROPERTY TECHNICAL ASSISTANCE PROGRAM**  Montgomery County GreenBank  
Your partner for clean energy

**ABOUT THE PROGRAM**

The Montgomery County Green Bank's Technical Assistance Program helps to define the business case for energy conservation measures on commercial properties in Montgomery County. The Green Bank covers up to 100% of the cost of ASHRAE Level I, Level II, Level III/ Investment Grade Audits, and feasibility analyses.

In partnership with a prequalified contractors pool, the Green Bank launched this program to inform building improvement plans, accelerate investments in energy efficiency and renewable energy, and encourage property owner compliance with local requirements for building energy benchmarking and building energy performance standards (BEPS).

**STUDY TYPES**  
Studies may include ASHRAE Level I, Level II, Level III/ Investment Grade audits and/or targeted analyses into benchmarking, energy efficiency, renewable energy (e.g., solar PV, electrification, EV charging infrastructure, and resiliency measures).

**PROPERTY TYPES**  
Eligible property types include but are not limited to office, industrial, retail, hospitality, common ownership communities, multifamily rental (market rate and affordable), and nonprofit-owned properties such as faith-based and educational institutions.

**HOW IT WORKS**  
We connect you with qualified service providers. The service provider provides a quote to perform the study. The Green Bank then reviews the service provider's proposal and determines an appropriate level of funding support, which may be up to 100% of the study cost.

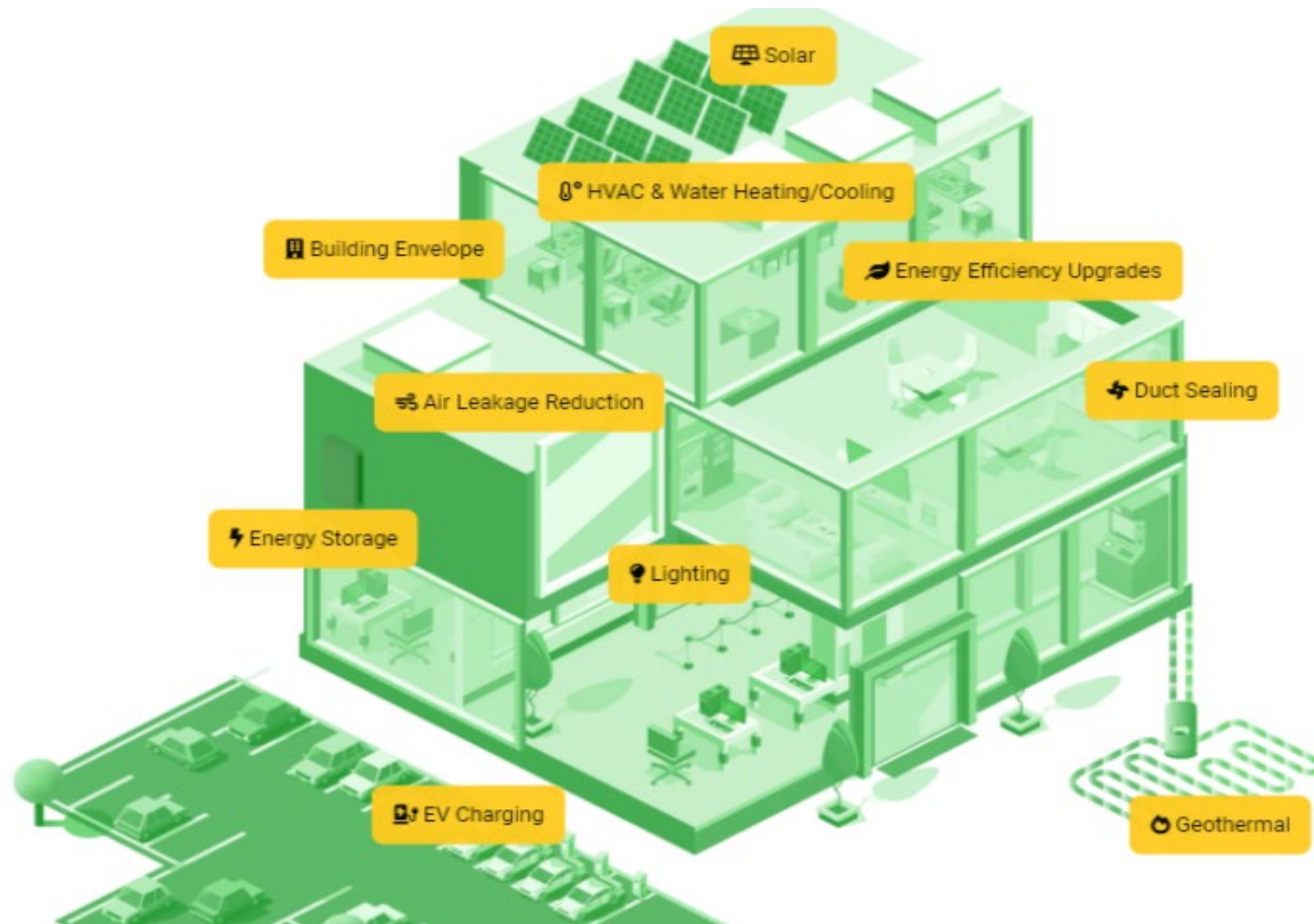
NEED MORE INFO?  
EMAIL THE TECHNICAL ASSISTANCE PROGRAM DIRECTOR AT [TA@MCGREENBANK.ORG](mailto:TA@MCGREENBANK.ORG).

SCAN THIS QR CODE TO VIEW OUR ONLINE PREQUALIFICATION FORM OR VISIT: [HTTPS://MCGREENBANK.ORG/TECHNICAL-ASSISTANCE-PROGRAM-APPLICATION-FORM/](https://mccgreenbank.org/technical-assistance-program-application-form/)



# Clean Energy Projects for Commercial Property Owners

Energy efficient and renewable energy choices can help property owners save on operating costs, maintain a positive cash flow, and improve the health of tenants and employees.



# How Does TAP Work?

- **It's easy...**
  - Green Bank + owner + service provider identify a study plan.
  - Service provider develops scope + pricing
  - Green Bank determines funding support.
  - Owner signs agreement with service provider (price is net of Technical Assistance).
  - Service provider conducts the study
- **...apply online today!**

Technical Assistance Program Application Form  
Fields marked with an \* are required

Step 1: About Property Step 2: About Yourself Step 3: Upload and Send

Tell us about the subject property:

Property Owner Name

Street \*

City \* Zip \*

Name of Preferred Technical Assistance Service Provider (as applicable)





# Financing Programs

## RESIDENTIAL

We offer Montgomery County **homeowners** financing to improve their home's energy efficiency or install renewable energy systems, helping reduce energy usage and save money on electricity bills.

**FIND A SOLUTION FOR YOUR HOME WITH OUR RESIDENTIAL FINANCING PROGRAMS.**

-  **ACCESS SOLAR FINANCING**
-  **RENEWABLE ENERGY FINANCING**
-  **ENERGY EFFICIENCY FINANCING**

  
  
mcgreenbank.org 

## COMMERCIAL

We offer financing solutions for **commercial property owners and businesses** to help pay for energy savings upgrades that increase net operating income (NOI), improve property values, and reduce greenhouse gas emissions.

**FINANCING SOLUTIONS FOR COMMERCIAL PROPERTY OWNERS AND BUSINESSES**

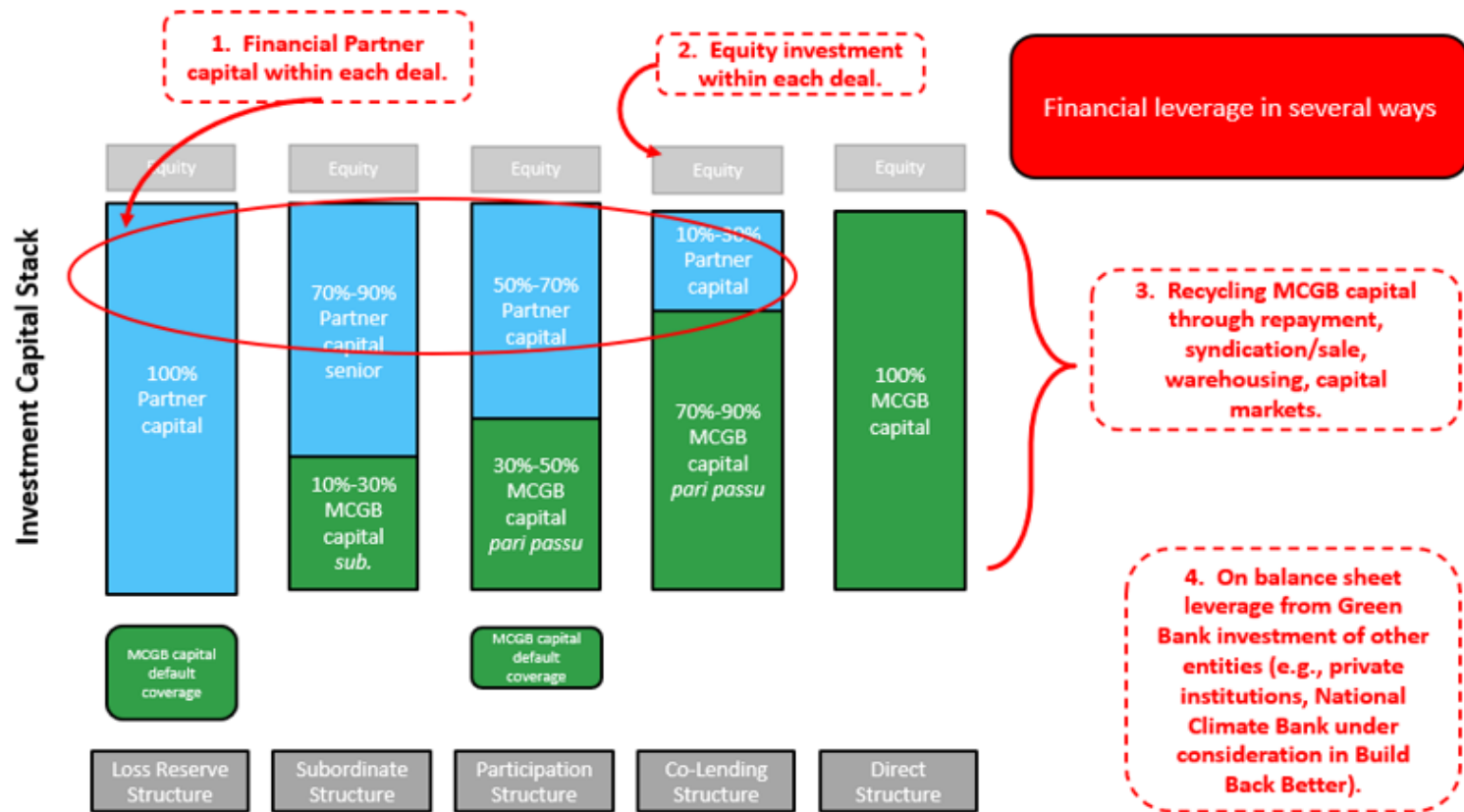
-  **CLEER**
-  **C-PACE**
-  **CSPPA**
-  **SBESS**
-  **TAILORED STRUCTURED FINANCE**




# How Our Financing Works

## Using MCGB Capital to Leverage Other Capital and Create Flexibilities for Market Needs

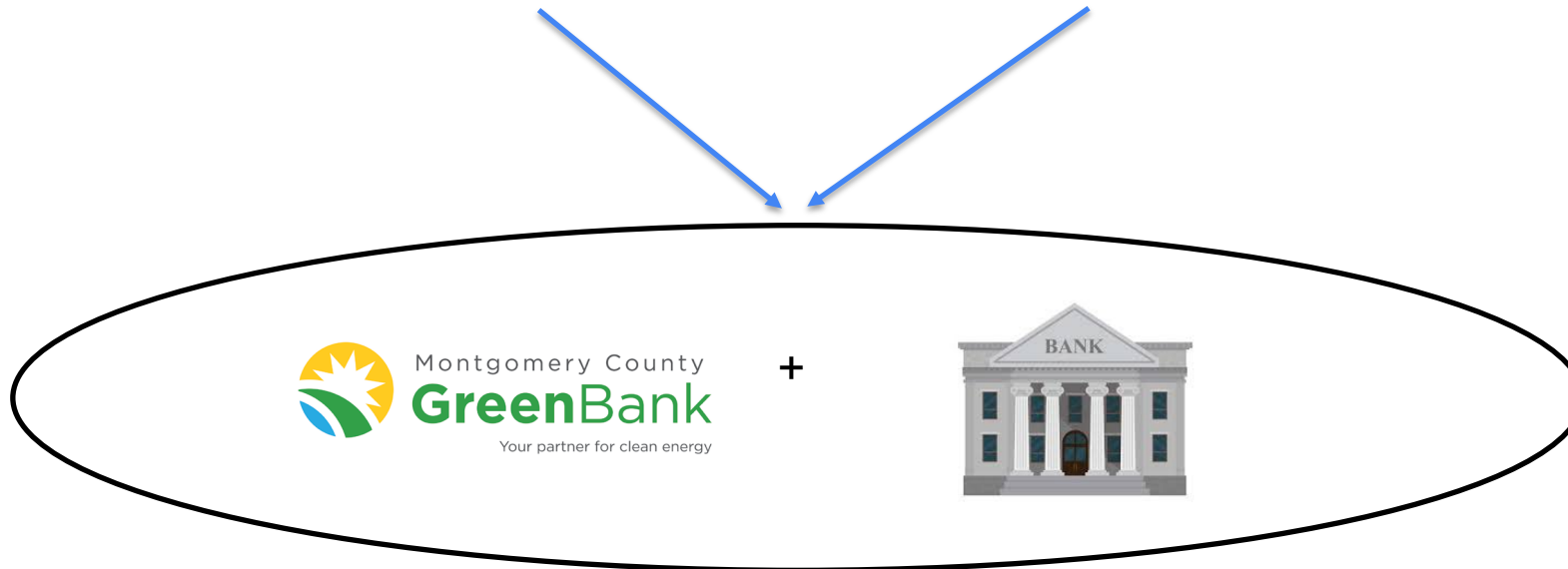


# Borrower and Green Bank Relationship

A simple way to know when to think about the Green Bank:  
Is a potential loan energy related?

Get competitive,  
blended terms

Overcome credit-  
related obstacles





Montgomery County  
**GreenBank**

Your partner for clean energy

# Q&A

Scott Dicke

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